

# Localizing mobile learning policy for maximum return on investment and stakeholder satisfaction

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# Starting Point

- ‘There is widespread agreement that policy should **encourage broadband deployment and reduce digital divides**. The vast majority of the policy debate centers on the appropriate means to **realize the potential benefits of broadband**’

– Bauer, J., Kim, J. & Wildman, S. (2005). An integrated framework for assessing broadband policy options. *Michigan State Law Review*, 21.



# UNESCO's Policy Guidelines

- **Core policy is provision of robust and affordable broadband and mobile networks**
- **Delivery must consider equity, safety, advocacy and resources**
- ***These are generic guidelines, which need to be adapted to local conditions***
  - <http://unesdoc.unesco.org/images/0021/002196/219641e.pdf>



# New Zealand

- **Informative global case study**
- **Schools largely self-governing, categorised in socio-economic deciles**
- **Government taking major initiatives in**
  - **National broadband for schools**
  - **Internal school networks (including wireless)**












» **Note: all financial figures included in this document are in New Zealand dollars (NZD)**

# Research Questions

- **How is mobile learning policy enacted in New Zealand and what policy assumptions underlie return on investment (ROI) projections?**
- **What can this tell us about localizing mobile learning policy for maximum ROI and stakeholder satisfaction?**



# Stakeholder Interviewees

Sector	Representative	
National government <i>Ministry of Education</i>	Howard Baldwin (Manager, Sector Engagement)	
School <i>Orewa College</i>	Kate Shevland (Principal) Mark Quigley (Deputy Principal)	 
Commercial service provider <i>Isometric Solutions</i>	Conrad Stewart (Managing Director)	
Educational trust <i>Manaiakalani Trust</i>	Dorothy Burt (Professional Learning Programme Leader)	
Educational researcher <i>University of Waikato</i>	Noeline Wright (Senior Research Officer)	
Crown agency <i>Network 4 Learning</i>	John Hanna (CEO)	
Industry organisation <i>NZTech</i>	Candace Kinser (CEO)	
Local government organisation <i>ATEED</i>	Brett O'Reilly (CEO)	

# Intervention Strategies

- **‘Medium-intervention strategies can be considered an effective broadband policy in the light of the empirical analysis.’**
  - **Cava-Ferreruelaa & Alabau-Muñozc. (2006).  
Broadband policy assessment: A cross-national empirical analysis.  
*Telecommunications Policy* 30(8)**



# Investment in UFB

- **Overall investment in ultra fast broadband (UFB) is \$1.5bn**
  - **Government contributing \$1.35bn with private co-investment**
- **\$28.2 million for fibre connections from school boundaries into the schools**
  - <http://www.med.govt.nz/sectors-industries/technology-communication/fast-broadband>





# School Broadband

- **97.7 per cent of schools and 99.9 per cent of students will receive ultra-fast broadband capability by 2016, with the remaining 2.3 per cent of schools in remote areas given wireless or satellite services**
  - <http://www.minedu.govt.nz/theMinistry/EducationInitiatives/UFBInSchools.aspx>



# SNUP

- **The School Network Upgrade Project (SNUP) to upgrade internal school networks**
- **Includes a wireless option**
- **\$600 per student**
  - **Approx 750,000 students, if all schools were upgraded**
  - **\$450 Million (!)**



# Return on Investment

- **Measured in \$**
- **'Profit' or 'Savings'**
- **What are these in education?**



# UFB RoI Projection

- **‘Alcatel-Lucent estimated the gains in education at \$3.6b [over 20 years]. The benefits included the “consumer surplus” – gains to consumers that aren't directly reflected in higher incomes or GDP’**

– <http://www.stuff.co.nz/business/industries/6450713/Huge-payoff-from-ultrafast-broadband-predicted>



# Measured ROI

- *‘Half within improved teaching and learning ... leading therefore to **better student outcomes**, 30% around streamlining and making administration easier for schools ... 20% benefits of centralised procurement to **drive down costs**’ (Govt.)*



# Better Teaching and Learning

- *‘The return on investment is a **better educated, better prepared, graduating cohort ... students who are more aware of what the future might hold**’ (School)*
- *‘Opportunities for learning as a young person are **exponentially improved by UFB**’ (Trust)*



# Streamlining Administration

- *‘Streamlining school administration, moving a lot of school systems onto the cloud... gives you **richer systems**...[After the Christchurch earthquake] The school itself wasn't functional but people would get on the Internet and return to study’ (Local Govt.)*



# Reducing Overheads

- *‘One of the immediate benefits [of a fibre network] was to reduce the number of hours that kids spent on buses being shipped from one school to another so they could receive **specialist teaching**’ (Agency)*





# Consumer Surplus

- **What something is ‘worth’ over and above what it costs to consume**
- **Note:**
  - **producer surplus (profit) + consumer surplus = social surplus**



# What it's 'Worth'

- ***'The flow on effect for our lowest socio-economic community is that suddenly they are able to access a whole world that they were never able to before...it's life changing'*** (Trust)
- ***'Kids come to school early. There is a decline in truanting, in in-class off-task behaviour and other anti social things'*** (Govt.)



# Return in Opportunity

- *'ROI is probably one of the most unquantifiable of all - what you're doing is **providing an opportunity**, the means for people to access any kind of knowledge any time...Making the Wi-Fi the schools have available in some way for the community to use **so that poverty itself doesn't become an impediment**' (Researcher)*



# Policy Challenges

- **Policy faces challenges in:**
  - **Changes to education**
  - **Meeting the (future) needs of the economy**
  - **Levels of participation**
  - **Degree of specification**
  - **The multi faceted and long term nature of creating equity**



# Changes to Education

- *‘In about five years students will be able to do their assessments online any time they feel like it so that has huge implications for **how the learning in schools is structured**’ (Researcher)*
- *‘I think it changes the whole nature of **how we train teachers**’ (School)*



# Needs of the Economy

- *‘Right now we have a deficit of 15,000 [IT people] how do we actually urgently and directly fix this situation? or **do we forget about being a technology enabled country?**’ (Industry)*
- **‘More technologically developed economies may actually need fewer educated people’**

Chang, H-J. (2010). 23 Things They Don't Tell You About Capitalism.



# Levels of Participation

- *‘Schools don't typically like central control. There's an all of government scheme for purchasing computers. We've got two and a half thousand odd schools, less than 30 have signed up, and yet it's cheaper. **They like to do their own thing.**’ (Provider)*



# Degree of Specification

- *'It would've been useful to have had a little more input from the market ... seems a little like **we've undercooked it**' (Agency)*
- *'Some of the ministry schemes are **totally over specified...the school is paying 20% of something they shouldn't be paying for**' (Provider)*





# Long Term Equity

- ***'It'll take generations to truly resolve the inequity of experience or the inequity of outcome across our society and across demographics so the further forward we can look the better'*** (Agency)



# Local Policy Questions (1)

- **Do you drive people towards ICT usage or give them the option?**
- **Do you address today's questions or tomorrow's?**
- **To what extent do you educate people to be able to create ICT artefacts using industrial tools?**



# Local Policy Questions (2)

- **How can we get on and do things without leaving some people behind?**
- **Are concepts such as ICT, mobile devices, 21st century skills, still relevant to future education policy?**
- **To what extent should central policy drive local procurement and practice?**



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